

STOCKPLAN:

A Flying Start



Investing for Children

A more considered choice

Founded in 1887, The Scottish Investment Trust PLC (SIT) has been working to produce wealth for investors for over 120 years.

When you invest in SIT you are buying shares in a company that invests in the stocks and shares of companies listed or traded on the world's major stockmarkets.

Our aim is to provide you with above-average returns over the long term.

Your investment has the potential to grow both through income from dividends and through capital growth from increases in share price.

Worldwide market volatility over the past few years has reminded investors that stockmarkets can go down as well as up. However history suggests that the real benefits of equity investment come from a long-term approach.



Strength Independence Team-work

SIT maintains a diversified equity portfolio by investing in a broad spread of international equities. Although there is always an element of risk involved in any stockmarket investment, we aim to lower this by spreading investment over numerous companies and sectors around the world while actively searching for opportunities to benefit our investors and increase returns.

Our independence is important. It allows us to maintain a focused approach to investing SIT's assets and leaves us free to choose what's best for SIT and the delivery of long-term returns.

SIT's management team uses disciplined investment techniques to search for good investments the world over. You gain exposure to their professional expertise without the high costs often associated with buying individual stocks and shares.

For up-to-date information on our performance visit our website at www.sit.co.uk

Please refer to the insert at the back of the brochure for standardised past performance.

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Please read this first:

Some things you should bear in mind as you consider STOCKPLAN: A Flying Start.

- The capital value of shares and the income from them can go down as well as up as a result of market and currency fluctuations and cannot be guaranteed. That means you may not get back the amount you originally invested. Past performance may not be repeated and is no indicator of future performance.
- The Scottish Investment Trust PLC has a long-term policy of borrowing money to invest in equities in the expectation that this will improve returns for SIT shareholders. However, if markets fall these borrowings will magnify any losses on these investments.
- When planning for your financial future, please consider an investment in The Scottish Investment Trust PLC as a long-term commitment.
- Our aim in producing this brochure is to give you information only. It does not constitute a specific recommendation to purchase shares of The Scottish Investment Trust PLC.
- In providing STOCKPLAN: A Flying Start, we are not required to assess the suitability of STOCKPLAN: A Flying Start for your individual circumstances and therefore you do not benefit from the protection of the Financial Services Authority (FSA) rules on assessing suitability.
- We are unable to give individual investment or taxation advice. Tax rules and your personal tax circumstances can change over time.
- If you have any doubts about the suitability of STOCKPLAN: A Flying Start for you, please consult your professional financial adviser. Information in this brochure is based on our understanding of law and practice current at the date of publication.
- When you telephone us, the calls may be monitored and recorded so we can constantly improve our service.

Please read and retain this document for future reference.

A Flying Start



Naturally, we want to give our children
A FLYING START in life.
Saving and investing for them now
can help you make this a reality.

A Flying Start

Building up an investment for a child could make a huge difference to their future. Whether it's for school fees or for day-to-day expenses, such as music lessons or school trips, you might want to start planning as early as possible. Over the long term, you could be looking at the costs of a gap year, university fees, a first home, a wedding or even help with starting a business.

Money put aside now could open up any number of opportunities for your child later on and help to give them a flying start in life.

Saving for the long term

The longer you can save for a child the better - as it gives your investments more time to grow. History suggests that, over the long term, investing in the stockmarket may be one of the best ways to generate wealth.

Bank and building society deposit accounts offer more capital security as they are not exposed to stockmarket risks. However, because of this they may have more limited prospects for capital growth.

The stockmarket exposes your capital to market fluctuations but can offer greater potential for both income and capital growth.

One of the easiest ways to invest in the stockmarket is through an investment trust company.

Investment trust companies

Using an investment trust company can be a simple and cost-effective way of buying shares.

An investment trust is a listed company which invests in the stocks and shares of other companies, most of which are quoted or traded on one or more of the world's.

Investment trust companies pool investors' money and employ professional fund managers to invest in tens, sometimes hundreds of companies, many more than you could practically invest in yourself. This allows you to gain exposure to a diversified and professionally run portfolio, spreading the risk of your investment.

Investing in an investment trust company means you become a shareholder in that trust, with the potential to benefit from capital growth if the share price rises and to receive income in the form of dividends.

You should remember, however, that the value of stockmarket investments can go down as well as up and you may not get back the amount originally invested.

If you are unsure whether this type of investment is suitable for you, you should obtain independent financial advice.

Getting the right balance

You may wish to spread risk and provide your child with a balanced savings portfolio with some money going into bank and building society deposit accounts and some money going into the stockmarket, with a view to superior long-term growth potential.

The Scottish Investment Trust PLC

The Scottish Investment Trust PLC (SIT) is an actively-managed global growth investment trust company, which offers an attractive combination of spread of risk and opportunity for reward.

SIT invests in a broad range of companies worldwide with the aim of providing above-average returns for investors over the long term.

Our approach has generated real long-term growth in both capital and income.

SIT's global strategy

SIT has a fully integrated global approach and focuses on 'bottom up' stock selection. This means it seeks to identify some of the most promising equity investment opportunities from around the world.

SIT looks for well-managed companies generating good and/or improving levels of profitability which are undervalued - that is, their market value does not fully reflect their true economic value. SIT is not tied to any one investment style, preferring to maintain a flexible approach.

Expert investment management

The company is independently managed and directly employs a team of professional fund managers led by the manager. The investment team uses a disciplined investment process to search for and assess investment opportunities worldwide.

STOCKPLAN: A Flying Start



A flexible, simple, cost-effective way to invest for a child

STOCKPLAN: A Flying Start -flexible, simple, cost-effective

STOCKPLAN: A Flying Start is an investment trust savings scheme that enables parents, grandparents, godparents and other family and friends to invest on behalf of a child.

You can invest a lump sum or on a regular basis each month. Or you can combine both whenever it suits you.

Below average charges

Our approach to charges is simple and transparent.

Our charges are among the lowest in the market, which means your money goes further.

No initial charge

The STOCKPLAN: A Flying Start scheme has no initial plan charge.

As with all shares, there is compulsory government stamp duty on purchases and a different buying and selling price applies (average spread 0.5%). For every £100 of SIT shares purchased, 50p is paid in government stamp duty (which is currently levied at the rate of 0.5% of the amount invested). There is also a PTM (Panel on Takeovers and Mergers) levy of £1 for any purchase or sale of shares over £10,000.

No annual charge

No annual management fees are paid when you invest through STOCKPLAN: A Flying Start.

Total Expense Ratio

As in any public limited company, the overheads of running the trust are clearly identified as expenses in SIT's annual report. These expenses are not levied directly on the investor, they are paid out of the income of the trust.

SIT dividends are paid to shareholders after these costs have been met. Last year SIT's management expenses were 0.7% of average shareholders' funds.

Penalty-free closure

Unlike many investment schemes, there are no fixed investment periods or prohibitive closure penalties with STOCKPLAN: A Flying Start.

To sell some or all of your STOCKPLAN: A Flying Start holding costs just £11.95.

Flexible investment

There are a number of ways to invest in STOCKPLAN: A Flying Start. You can invest with a lump sum, or on a monthly basis, or a combination of both.

Monthly investment

If you are unsure as to the best time to invest and would like to spread your investments over time, saving regularly every month may be an attractive option.

You can invest from as little as £25 per month. You can increase or decrease the amount you invest each month subject to the £25 minimum. There is no maximum.

You can stop and restart regular investments and you can add one-off lump sums at any time.

Lump sum investment

You can start your STOCKPLAN: A Flying Start with a lump sum from as little as £250. There is no maximum limit to the amount you can invest in the scheme.

You can invest additional lump sums (minimum £250, there is no maximum) at any time.

Easy access

While your STOCKPLAN: A Flying Start investment is best suited for the long-term, you can sell shares from your designated plan quickly and conveniently whenever you wish to do so by telephoning, or writing to, the Administrator. It costs just £11.95 to sell some or all of your STOCKPLAN: A Flying Start holding.

Bare trust holdings can be sold on written instruction signed by all Trustees.

For further information, please see the [Key Features](#).

STOCKPLAN: A Flying Start -flexible, simple, cost-effective

Setting up your STOCKPLAN: A Flying Start

Investing for your child in The Scottish Investment Trust through STOCKPLAN: A Flying Start couldn't be easier.

STOCKPLAN: A Flying Start allows you to invest on a child's behalf in one of two ways - as a designated plan or by setting up a bare trust, which is a more formal and possibly tax-efficient method of saving and investing for a child.

Designated plan

A designated plan remains under your control and allows you access to the funds. However, as it is not a bare trust, the investment remains part of your estate for inheritance tax purposes.

Bare trust

If you want to show clearly that the money you give is to be the child's property, then the simplest way to do this is through a bare trust.

The investment is held by trustees in trust for the child. It is treated as the child's for tax purposes. You, as the investor, have no legal right to the money and the investment would no longer be part of your estate for inheritance tax purposes as long as either:

- i) you live for seven years after making the gift, or
- ii) the contributions are below the annual exemption (currently £3,000, plus any of the previous year's exemption which has not been fully utilised) or within the gifts out of normal expenditure exemption.

You may be one of the trustees. The trustees have legal control over the investment until the child reaches the age of majority.

Once set up, a bare trust is irrevocable and you, as the investor, cannot cancel or alter it.

Main differences between a designated plan and a bare trust

Designated plan	Bare trust
Held in the investor's name with the child's name designated on the application form	Held in the name(s) of the trustee(s) (which could include the investor) on behalf of the child
The investor has control over the investment	The trustees have control over the investment for the purposes listed in the terms of the trust
The investor has access to the investment	The investor has no access to the investment
The investor can withdraw funds or close the plan	Cannot be revoked by the investor
Will remain part of the investor's estate for inheritance tax purposes	May not form part of the investor's estate for inheritance tax purposes

Simple to apply

Applying for your STOCKPLAN: A Flying Start

You can apply by completing the application form which can be found at the back of this brochure or on our website www.sit.co.uk

Simply follow the steps below:

1 Read the important information

You should know about your STOCKPLAN: A Flying Start before you apply. Please read the **Key Features** and **Terms & Conditions** that apply to the scheme before completing your application form.

2 Decide how you want to set up your plan

Designated plan

To designate the plan, complete the application form in your own name, tick the appropriate box in section 3 and enter the child's name.

Bare trust

To set up a bare trust, complete the application form, tick the appropriate box in section 3, enter the child's name and complete the bare trust form which sets out your intention to 'gift' the investment to the child.

3 Decide how much you want to invest

If you are investing a lump sum the minimum amount is £250, there is no maximum. For regular investment, made by Direct Debit, the minimum is £25 per month, there is no maximum.

4 Choose your investment option

You can open your STOCKPLAN: A Flying Start with a lump sum, you can invest monthly, or you can combine both.

Lump sum

If you are investing a lump sum, please make your personal cheque, drawn on an account in your name, payable to **SIT STOCKPLAN**.

Monthly investing

If you are investing monthly, please make your personal cheque for the first month's instalment, drawn on an account in your name, payable to **SIT STOCKPLAN** and complete and sign the Direct Debit Instruction.

Dividends

Dividends are reinvested automatically. However, if you wish your dividends to be paid into your bank or building society account, please complete and return the income distribution request form at the back of this brochure.

Please note: that dividends received under a bare trust must be reinvested.

5 Complete the form

Please make sure you complete all the relevant sections and sign the form before you send it to the STOCKPLAN: A Flying Start Administrator. **Please note:** In the case of a bare trust, the trustees are required to sign the application form as well as the donor(s).

6 Send your application to our Administrator

Please send your cheque, completed and signed application form and, where applicable, bare trust form, Direct Debit Instruction and income distribution request form, to the STOCKPLAN Administrator in the reply-paid envelope provided.

Investors should advise HM Revenue & Customs (HMRC) that a bare trust has been established.

Further guidance can be obtained from the HMRC website www.hmrc.gov.uk/trusts/index.htm or from your local tax office.

The purchase of your shares will not take place until all details are complete and correct and any identification checks have been satisfactorily completed.

Once your application has been accepted by our Administrator, you (or the first-named trustee) will be sent a welcome letter containing your STOCKPLAN: A Flying Start Account Code. In the case of setting up a bare trust, the trust form will be returned to the first-named trustee for safe keeping. You (or the trustee) will also receive a contract note after each investment you make into your STOCKPLAN: A Flying Start confirming the cost of your shares.

Investing for Children - Frequently Asked Questions

Is investing in SIT's STOCKPLAN: A Flying Start riskier than putting money into a building society?

Investing in the stockmarket brings exposure to risk. The Scottish Investment Trust PLC invests in different types of companies across various countries worldwide which means that it tends to be less exposed to regional or sector problems, thus reducing risk. This spread of investment also means SIT is able to take advantage of investment opportunities that arise.

Is the money easily available?

Designated plan

If you designate the plan, the registered holder can sell some or all of the STOCKPLAN: A Flying Start holding at any time. All you need to do is telephone, or write to, the Administrator. It costs £11.95 to sell some or all of your holding.

Bare trust

If the plan is set up as a bare trust, the holding cannot be sold until the child reaches the age of majority other than at the discretion of the trustees for purposes listed in the terms of the bare trust (see [part 2.4 of the bare trust form](#)). Sale instructions must be given by the trustees jointly and in writing.

How do I set up a bare trust?

Please complete the STOCKPLAN: A Flying Start application form and the bare trust form and send to our Administrator. Investors should advise HM Revenue & Customs (HMRC) that a bare trust has been established.

Further guidance can be obtained from the HMRC website www.hmrc.gov.uk/trusts/index.htm or your local tax office.

Please note: The bare trust form is provided for convenience only. If you are in any doubt as to its terms or the legal obligations it creates, you should seek professional legal advice.

Can I set up a trust for more than one child?

It is possible to include more than one name in the designation box on the application form or set up a bare trust to cover more than one child. However, this could cause complications later on over how much of the investment belongs to each child.

We strongly recommend that you set up a separate investment plan and bare trust for each child.

Can a donor be a trustee?

Yes. One or both donors can be trustees. However, you must appoint at least one other trustee in addition to the donor(s).

Do donors and trustees have to be UK residents?

Yes they do. All donors (whether for a designated plan or a bare trust) and trustees must be UK residents.

What happens if the trustees of a bare trust move abroad?

If the trustees of a bare trust move abroad they will be required to resign as trustees and appoint new ones who are UK residents.

Does the child beneficiary have to be a UK resident?

It is possible for the child who is the beneficiary not to be a UK resident and to live abroad. However, the donor(s) and trustees must be UK residents.

How can new trustees be added to the plan?

The donor can appoint a new trustee(s) by completing a new bare trust form and sending it with written instructions to the Administrator. If there are joint donors, they must appoint jointly. After the donor's death (or the death of the surviving donor if there is more than one donor), the majority of the trustees have the power to appoint new or additional trustees.

Who is the plan documentation sent to?

Designated plan

For designated plans, we send all correspondence to the first-named account holder unless instructed otherwise.

Bare trust

For plans held as a bare trust, we send all documentation to the first-named trustee.

Can I vary the amount I put in for my children?

Yes. You can change the level of regular payments at any time. You may also invest lump sums - again at any time.

There are no maximum limits - only the minimum of £25 for monthly investors and £250 for a lump sum investment.

Who can put money into a STOCKPLAN: A Flying Start opened on behalf of a child?

Investment can only be made by the account holder(s) for a designated account and the donor(s) for a bare trust.

First-named account holders and donors can invest by cheque, by debit card and/or set up monthly investments by Direct Debit.

Second-named account holders and donors can invest by cheque only.

Investing for Children - Frequently Asked Questions

What happens when the child becomes 18?

Designated plan

At any time after the child reaches the age of 18, the shares built up under a designated plan can be transferred to an account in his or her own name, free of charge, by the investor writing to the Administrator and the child completing a STOCKPLAN application form.

Bare trust

If the plan is set up as a bare trust, when a child reaches 18 the child can then ask the trustees to hand over the investment and the trustees are obliged to do so. However, the child may choose to leave all or part of the money invested. In this case, the child can opt for the bare trust to continue, or to have the plan transferred into their own name, free of charge, whichever they prefer. The plan can be transferred to the child's name by the child completing a STOCKPLAN application form and the trustees writing to the Administrator to request the transfer of the shares to the child's account.

In Scotland the age of majority is 16. If the child then asks the trustees to hand over the investment, it would have to be encashed as a STOCKPLAN cannot be held by anyone under the age of 18.

What are the tax implications?

We recommend you talk to your professional adviser or accountant on the tax implications of investing for children in STOCKPLAN: A Flying Start. The information below is for general guidance only and should not be regarded as financial, tax or legal advice.

Designated plan

As a designated plan remains in the ownership of the investor, all tax on it is the investor's liability. Please see the [Key Features](#) for further information.

Bare trust

In terms of a bare trust, HMRC takes into account the source of money invested for a child, if he or she is under 18 years old and not married or in a civil partnership.

If a parent is the source of investment, any income arising from the investment counts as the child's income if it amounts to £100 gross or less per tax year. If this sum is exceeded, all the income will be treated as belonging to the parent for tax purposes and will be taxed at the parent's rate of tax. In the latter case, the income would only be treated as the child's once the child reached the age of 18 - or got married or entered a civil partnership if earlier.

However, if the source of the investment into the bare trust is someone other than the child's parent, for example: grandparent, godparent, other relative or family friend, the income generated is regarded as belonging to the child and the £100 limit would not apply. The income would be offset against the child's own allowance limit - which is currently £7,475 (single person's tax-free personal allowance 2011/2012).

All income and capital gains from the investment into the bare trust will be assessed as the child's from age 18; there is no further possibility of the parent being taxed, regardless of who the original investor was.

Please note: proper records should be kept by the donors at all times.

Can setting up a SIT plan help to minimise my eventual inheritance tax liability?

Bare trust

For inheritance tax purposes, setting up a bare trust creates a potentially exempt transfer (PET).

In this case, if the donor lives for seven years after making the transfer, it is no longer subject to inheritance tax.

If the donor dies before the seven year period has been completed, the funds could be subject to inheritance tax if the estate exceeds the nil rate band, (for 2011/2012 this is £325,000, or up to £650,000 if a late spouse's or civil partner's unused threshold can be transferred) - but as a 'PET' they are taxed on a sliding scale.

It may also be possible to obtain exemption from inheritance tax if regular gifts, ie monthly investments, are made to the bare trust and it can be shown that these gifts are 'normal expenditure out of income' and that they do not reduce the donor's normal standard of living.

Gifts up to a total value of £3,000 each tax year, plus any part of the previous tax year's £3,000 that has not been used, may also be exempt.

Designated plan

The above is also the case for a designated plan if, and with effect from, the time that the fund is gifted to the child in the future.

What happens if the child dies?

Designated plan

If the plan is designated, the child's death will have no tax consequences as the plan still belongs to the investor.

Bare trust

If the plan is held under a bare trust, it will form part of the child's estate.

What happens if the investor who opened the account for the child dies?

Designated plan

If a designated plan has been used, the investment would form part of the deceased's estate and, as such, would be subject to inheritance tax.

Bare trust

In the event of the death of the investor or a trustee of a bare trust, the trust continues with the surviving trustee(s).

Inheritance tax is a complex subject and we recommend you talk to your professional adviser or accountant to determine your position. Some forms of SIT's schemes may assist in minimising inheritance tax liabilities; however, you should obtain professional advice with regard to this.

Can I use STOCKPLAN: A Flying Start for a Child Trust Fund (CTF)?

STOCKPLAN: A Flying Start is not a CTF product. However, you can open a STOCKPLAN: A Flying Start on behalf of a child even if you have invested your CTF elsewhere.

Key Features of STOCKPLAN: A Flying Start



Key Features of STOCKPLAN: A Flying Start

The Financial Services Authority is the independent financial services regulator. It requires us, SIT Savings Ltd, to give you this important information to help you decide whether STOCKPLAN: A Flying Start is right for you.

You should read this document carefully so that you understand what you are buying and keep it safe for future reference.

Its aims

STOCKPLAN: A Flying Start provides a simple and cost effective way for private investors to buy and hold shares in The Scottish Investment Trust PLC (SIT).

SIT's investment policy and objectives are:

- To provide investors, over the longer term, with above-average returns through a diversified portfolio of international equities and to achieve dividend growth ahead of UK inflation.

Your investment

- Your investment is best viewed as a long-term one.
- You can invest lump sums and/or on a regular monthly basis.
- The minimum investments are £250 for a lump sum and £25 for regular monthly savings. There is no maximum limit.
- Occasional one-off lump sums may be invested at any time (minimum £250).
- You may stop your monthly investments - and restart them - at any time.
- You may sell all or part of your holding whenever you wish.

Risk factors

All stockmarket investments carry an element of risk, and you should ensure that you understand the associated risks before you choose to invest. The following are the principal risk factors that apply to an investment in STOCKPLAN: A Flying Start.

- Equity investments (stocks and shares) are generally considered higher risk than other investments. They may be subject to sudden and large falls in value.
- Investment trusts are listed UK public limited companies and are not authorised or regulated by the Financial Services Authority.

Market risk

- As with any stockmarket-based investment product, the value of your investment and the income you receive from it can go down as well as up and you may not get back the amount you originally invested.
- Past performance may not be repeated and is no indication of future performance.

Investment trust company discount risk

- An investment trust company is a "closed end" fund. That is, there is a fixed number of shares in issue. The market price of these shares is affected by the principles of supply and demand and may not represent the underlying value of the assets (the net asset value or NAV) of an investment trust company.

If the share price of an investment trust company is lower than the net asset value per share, the trust is valued at a discount. If the share price of an investment trust company is higher than its net asset value per share, the trust is valued at a premium.

The discount is shown as a percentage of the net asset value. For example, if the net asset value of an investment trust company is 100p per share and the market price per share is 90p, the investment trust company would be valued at a 10% discount to net asset value.

The growth of your capital depends upon the movement of the discount and/or premium over the period that you own the shares, as well as the growth of the assets of the trust.

From January 2006, SIT's intention has been to buy back shares actively with the aim, in normal market conditions, of maintaining a discount to net asset value of 9% or less.

Gearing (or borrowing) risk

- As an investment trust company, SIT has the ability to borrow money with which to make investments. Where borrowings are applied to make equity or other investments, this is called "gearing". When the gain on investments bought with borrowed money exceeds the cost of borrowing, the overall return to SIT investors is increased.

Similarly, when the return on investments bought with borrowed money is negative or lower than the cost of borrowing, there are losses and the overall return to SIT investors is reduced.

The higher the level of gearing used, the higher the potential gains or losses will be.

- SIT can buy back and cancel its own shares. All other things being equal, this would have the effect of increasing gearing.

Key Features of STOCKPLAN: A Flying Start

- Investment trust companies, such as SIT, can also use gearing by investing in the shares of other investment companies which are themselves geared. SIT invests in other investment companies from time to time in order to gain exposure to specific asset classes (eg Japanese small companies). Such investments may be geared. It is the policy of SIT's board not to invest in such a company if the level of gearing is inappropriate in relation to the underlying asset class in which the company is investing. It is the board's policy not to invest more than 15% of SIT's gross assets in other UK quoted investment companies. In practice, it is unlikely to have more than 5% of gross assets invested in such companies.
- SIT has the ability to invest in derivatives such as warrants, futures and options. Derivatives can be used to offset (hedge) possible unfavourable currency and market movements and in a rising market potential gains could be restricted. It is the policy of SIT's board to only use derivatives as a defensive mechanism (eg to hedge a foreign currency exposure) or to help the movement of funds between different investment areas or lower the exposure to equities.

Corporate bonds

- From time to time SIT invests in corporate bonds. These bonds give exposure to the risk of non-payment by the issuer and prices are sensitive to changes in interest rates.

Overseas investment risk

- Investments which SIT makes in overseas markets might be affected by dealing hold ups, settlement difficulties, variations in exchange rates and different custody practices in those markets.
- Overseas investments may be affected by political risk in the chosen geographical areas.

Liquidity risk

- SIT may have difficulty in selling investments in unquoted securities (1.4% of total assets at 31 October 2010).

Charges risk

- Your returns will be limited by the charges in the plan and/or the expenses of the investment trust company. These charges and expenses may increase in the future.

Inflation risk

- The value of any investment gains may be reduced over time by increases in the general level of prices, i.e. inflation.

Taxation risk

- Tax rules and your personal tax circumstances can change over time. The tax treatment of your investment depends on your individual circumstances.

Key Features - Questions and Answers

Is STOCKPLAN: A Flying Start suitable for me?

STOCKPLAN: A Flying Start is aimed at investors who:

- want to invest for a child on a monthly basis and/or with lump sums
- are looking for a cost-effective and flexible investment vehicle
- are financially aware or who have taken financial advice
- are prepared to take the risks associated with stockmarket investment
- are looking for a long-term investment
- are UK residents
- are aged 18 years or over.

Where is my money invested?

You are investing in shares of The Scottish Investment Trust PLC, which will be held on your behalf by the STOCKPLAN: A Flying Start Administrator.

What are the general product characteristics of investment trust companies?

Buying an investment in an investment trust company means you are investing in the shares of a public company quoted on the London Stock Exchange which in turn invests in the shares of other companies, most of which are quoted on one or more of the world's stockmarkets.

SIT has the freedom to invest in any asset of its choosing but usually invests in quoted equities in the UK and overseas, with a small component invested in unquoted investment funds in the UK and US.

Retention of income

Investment trust companies can keep up to 15% of each financial year's income from the underlying investments and transfer this amount to their revenue reserves. These reserves may be built up in good years, to support dividends in poorer years. The effect is that the managers can, to some degree, smooth out the payment of dividends over a period of time.

How do I invest in STOCKPLAN: A Flying Start?

You can invest in STOCKPLAN: A Flying Start by completing a STOCKPLAN: A Flying Start application form.

- If you want to designate the plan, complete the application form in your own name, tick the appropriate box in Section 3 and enter the child's name.
- If you want to set up a bare trust, complete the application form, tick the appropriate box in Section 3, enter the child's name and complete the bare trust form.

The forms should be sent to our Administrator (Halifax Share Dealing Limited) together with:

- your personal cheque, for the lump sum or the first month's instalment, drawn on an account in your name, payable to SIT STOCKPLAN, and
- a completed Direct Debit Instruction (if applicable).

The Administrator will, upon receipt of:

- funds,
- a valid application form, and
- confirmation of identity,

invest, on the next normal dealing day after the account is activated, in shares registered on the investor's behalf in the name of the Administrator's nominee company, HSDL Nominees Limited.

The Administrator will issue a welcome letter to confirm your STOCKPLAN: A Flying Start application followed by a contract note.

If you are setting up a bare trust, the Administrator will send the welcome letter and return the trust form to the first-named trustee to be kept in a safe place.

Share certificates are not issued to STOCKPLAN: A Flying Start investors.

Lump sum investments are made by personal cheque drawn on an account in your name.

Regular monthly investments are made by Direct Debit, on the first-named investor's bank account. You can find the instruction for this in the STOCKPLAN: A Flying Start application form. The first monthly instalment is made by a personal cheque drawn on the investor's own bank account and sent with the application form. If wished, this cheque can be for an amount greater than the monthly Direct Debit.

Investments are normally dealt daily. The Administrator will buy shares through the stockmarket at the current buying price - and sell them at the current selling price.

The Administrator will try to ensure that all funds are invested at the first appropriate opportunity. However, the requirements of the EU Directives on Money Laundering may mean that there could be a delay in investment and/or the despatch of documents whilst necessary verification procedures are carried out. Please read the **Terms & Conditions** for details of these procedures. We will attempt to verify your identity electronically. If we require further documentation, we will contact you directly.

If you are an existing investor and wish to add a lump sum to your STOCKPLAN: A Flying Start, you may do so by telephoning the Administrator on **0845 850 0181** to make a lump sum investment using your debit card. If you are currently investing monthly, payment may be taken using your nominated payment method.

Alternatively, you may write to the Administrator quoting your STOCKPLAN Account Code and enclosing a personal cheque drawn on your bank account made payable to SIT STOCKPLAN.

Please note:

- First-named account holders and donors can invest by cheque, by debit card and/or by Direct Debit.
- Joint/second-named account holders and donors can invest by cheque only.
- Cheques will normally be dealt within 3 dealing days after receipt.

Key Features - Questions and Answers

Who manages STOCKPLAN: A Flying Start?

The Scottish Investment Trust PLC is self-managed. The STOCKPLAN: A Flying Start scheme is managed by a subsidiary company - SIT Savings Ltd.

SIT Savings Ltd is authorised and regulated by the Financial Services Authority (FSA), 25 The North Colonnade, Canary Wharf, London E14 5HS.

The Administrator for STOCKPLAN: A Flying Start is Halifax Share Dealing Limited (HSDL), which is part of the Lloyds Banking Group. HSDL is authorised and regulated by the Financial Services Authority.

For full details of STOCKPLAN: A Flying Start, including charges for transactions and arrangements for ending or changing the scheme, please see our [Terms & Conditions](#) which follow.

Further copies of the STOCKPLAN: A Flying Start brochure are available from SIT Savings Ltd's brochure request line on **0800 42 44 22**, or can be downloaded from our website www.sit.co.uk

How much can I invest in SIT using STOCKPLAN: A Flying Start?

There is no maximum limit on your investment.

How do I alter my monthly payments?

Please allow 5 working days after receipt of instruction to change either the amount or the date.

Designated plan

If you want to alter the amount you invest monthly or the date of investment, please contact the Administrator by telephone on **0845 850 0181**, or in writing, giving details of the new amount you wish to invest regularly or the date.

Bare trust

In the case of a bare trust, the Administrator will only accept changes to payment details from the donor(s). Changes can be made by telephone on **0845 850 0181**, or in writing.

How do I suspend my monthly payments?

Please allow 5 working days after receipt of instruction to suspend your monthly payments.

Designated plan

If you want to suspend the amount you invest monthly, please contact the Administrator by telephone on **0845 850 0181**, or in writing.

Bare trust

In the case of a bare trust, the Administrator will only accept changes to payment details from the donor(s). Changes can be made by telephone on **0845 850 0181**, or in writing.

How will I be able to follow the progress of my investment?

If you open a designated plan, you can view your STOCKPLAN: A Flying Start account online by registering with halifaxsharedealing-online which can be found through

the links in the Investing for Children section of our website www.sit.co.uk or by visiting www.halifaxsharedealing.co.uk/online

Please note: you will need your Share Dealing Personal Reference Number (PRN) to access the online service.

New investors will receive this in their welcome letter.

If you do not have your PRN, please contact the STOCKPLAN: A Flying Start Administrator, HSDL, on **0845 850 0181**.

- We will also supply, on request, information about the status of any order.
- You will receive a contract note after every purchase and sale of shares in your STOCKPLAN: A Flying Start.
- Each May and November you will receive a consolidated statement which gives you the valuation of your STOCKPLAN: A Flying Start as at 5 April and 5 October, together with details of all the transactions and dividends received for the period. This will also show any cash balances being held in your account.
Statements may also be ordered at any other time, at a charge of £10 + VAT per statement.
- You will also be sent a consolidated tax certificate with the April statement.
- Every six months you will receive SIT's annual or interim report.
- You can track the price of SIT shares in a number of UK daily newspapers in the 'investment trust companies' section of the UK share prices page. Most listings also show the year's high and low and the current dividend yield. The Financial Times provides an estimate of the latest NAV and the current discount or premium.
- Information is available through a number of financial websites. The code for SIT is often shown as 'SCIN'.
- Share price information and an up-to-date financial summary are also available from our website www.sit.co.uk
- In order to minimise your own paperwork, all investments will be held on your behalf by our Administrator in the name of its nominee.
- STOCKPLAN: A Flying Start investors are entitled to attend SIT shareholders' meetings and vote on a poll by completing the form of direction they will be sent with SIT's annual report or notice of meeting.

How may I receive my dividends?

Dividends are automatically reinvested into SIT shares.

The interim dividend is normally paid in July and the final dividend is normally paid in February of each year. The minimum amount which may be reinvested is the price of one share plus stamp duty. Smaller amounts will be held in a non-interest bearing account pending further investment.

Dividend reinvestments will be taxed as if you had received cash.

However, if you have a designated plan, you may decide to have your dividends paid into your chosen UK bank or building society account. To arrange this, please complete an income distribution request which can be found in the STOCKPLAN: A Flying Start application form.

Please note: this option is not available in the case of plans set up as bare trusts, where dividends are reinvested only.

Key Features - Questions and Answers

How do I sell my shares?

Shares will be sold as soon as practicably possible for the best price at the time of dealing in accordance with our Administrator's Order Handling Policy. You may sell all or part of your holding.

We aim to send you the proceeds, less the cost of the sale, within five working days.

If all the shares in the STOCKPLAN: A Flying Start are sold and no monthly investment is being made, the account will be closed on settlement of the trade.

Designated plan

In the case of a designated plan, you simply telephone our Administrator, HSDL, on **0845 850 0181**, quoting your account code and giving instructions as to the number of shares that you wish to sell.

In the case of a jointly-held designated plan, the instruction or authority of any one of the joint holders will be accepted.

The proceeds will be paid directly in to your bank account.

Bare trust

In the case of a bare trust, sale instructions must be in writing and signed by all trustees.

The proceeds will be paid by cheque in the name of the STOCKPLAN: A Flying Start account title, e.g. "In Trust for....." and the child's name.

How do I close my STOCKPLAN: A Flying Start account?

Designated plan

You can close your account by telephoning the Administrator, HSDL, on **0845 850 0181**, quoting your account code and instructing the closure of your account.

In the case of a jointly-held account, the instruction or authority of any one of the joint holders will be accepted.

Small outstanding account balances can only be paid directly into your bank account as amounts under £5 cannot be paid to you by cheque.

Bare trust

In the case of a bare trust, closure instructions must be in writing and signed by all trustees.

The proceeds will be paid by cheque in the name of the STOCKPLAN: A Flying Start account title, e.g. "In Trust for....." and the child's name.

What happens if I change my address?

If you move home, please either write to, or telephone, our Administrator, HSDL, giving your old and new address, the date of your move and, if possible, your STOCKPLAN: A Flying Start account code.

In the case of a bare trust, change of address notification must be in writing and signed by all trustees.

Please note: it is important that you notify the scheme Administrator of any change of address. Failure to do so may result in restrictions being applied to your account which could delay or prevent investment, including dividend reinvestment.

Moving overseas

Investors or trustees who move overseas should note that our Administrator is unable to send any correspondence to an overseas address. In this instance, please provide our Administrator with a UK correspondence address.

What is the tax position of investing in an investment trust company?

SIT

SIT is exempt from tax on the capital gains realised in its portfolio of investments. It is subject to corporation tax on the excess of the taxable income it receives from foreign companies and deposit interest over the total of the management expenses and any loan interest it has paid.

Your own position

Income is distributed in the form of net dividends. The tax position is exactly the same whether the dividend is taken in cash or reinvested.

- Basic rate income tax payers will have no further liability to income tax. Non tax payers will not be able to reclaim the amount of the tax credit.
- Higher rate or additional rate income tax payers will have an additional liability which will be assessed through their annual tax return.

You may apply your annual capital gains tax exemption to your realised gains. In this case, your total capital gains from sales of all liable investments would be free of capital gains tax if the total gains fall within each year's annual exemption. You would be liable for capital gains tax on any gains over the annual exemption (unless you have suitable losses to use).

Taxation levels, bases and reliefs can change, depend on individual circumstances and are based on our understanding of current UK law and HM Revenue & Customs practice.

What cancellation rights do I have?

As you are buying shares through the stockmarket, you will not be able to cancel your purchase, nor is there a cooling off period.

If you are making regular monthly contributions, you should contact the Administrator if you wish to stop your monthly subscription.

If something goes wrong, am I entitled to compensation?

We are covered by the Financial Services Compensation Scheme.

You may be entitled to compensation from the scheme if we cannot meet our obligations. This depends on the type of business and the circumstances of the claim. Most types of investment business are covered for 100% of the first £50,000.

Key Features - Questions and Answers

Further information about compensation arrangements is available from the:

Financial Services Compensation Scheme

7th Floor
Lloyds Chambers
Portsoken Street
London E1 8BN
Telephone 0800 678 1100

What if I have a complaint?

Administrative queries should be referred to the Administrator on **0845 850 0181**.

If you have any complaints about the service you have received please contact the STOCKPLAN: A Flying Start Manager on **0131 225 7781**, or write to the address shown on [page 22](#).

If your complaint is not dealt with to your satisfaction, you can then contact the:

Financial Ombudsman Service

South Quay Plaza
183 Marsh Wall
London E14 9SR
Telephone: 0845 080 1800

Making a complaint will not prejudice your right to take legal proceedings.

How will charges and expenses affect my investment?

Charging details

Actual plan charges

There is no charge for buying SIT shares other than compulsory government stamp duty of 0.5% of the amount invested and the PTM (Panel on Takeovers and Mergers) levy of £1 for any purchase or sale of shares over £10,000.

There is no plan charge levied on an investor in STOCKPLAN: A Flying Start other than for sales of holdings, which cost £11.95, or for transferring out where there is a charge of £30 + VAT if you wish to transfer your SIT STOCKPLAN: A Flying Start holding to another nominee or to a certificated shareholding.

Bid-offer spread

As with all stockmarket transactions, there will be a difference, or spread, between the buying and selling prices of SIT shares on any particular day (The Scottish Investment Trust's spread has averaged 0.5% over the last 3 years).

The spread varies with the number of shares being traded and the availability of shares on the market.

An average spread is included in the calculations in the table which follows and up-to-date information is available from The Scottish Investment Trust PLC.

Total expense ratio

In addition, there are charges and expenses relating to the management of The Scottish Investment Trust PLC (such as SIT's investment management and administrative costs).

These are not directly applied to the value of your investment, they are deducted from the income and capital of the company.

Last year SIT's management expenses were 0.7% of average shareholders' funds.

Each of these costs will affect your investment returns.

An illustration of the effect of the charges

The effect of the charges detailed previously on an investment of £10,000, assuming growth of 6.0% per year and dividend reinvestment, is set out in the table below.

These figures are not guaranteed and are based on a notional rate of growth which may not be achieved and are no indicator of future performance. They serve only to demonstrate the effect of the stated charges on an investment.

End of Year	Investment to date (£)	Effect of Deductions to Date (£)	What you might get back, with 6% per year growth (£)
1	10,000	195	10,400
2	10,000	285	10,900
3	10,000	384	11,500
4	10,000	493	12,100
5	10,000	614	12,700
10	10,000	1,420	16,400

The last line in the table shows that over 10 years, the effect of the total charges and expenses could amount to £1,420.

Putting it another way, this would have the same effect over 10 years as bringing the investment growth from 6.0% per year down to 5.1% per year.

How much might any investment advice cost?

SIT Savings Ltd staff are not permitted to advise you on the suitability or otherwise of investing through the scheme.

If you wish to take the advice of a professional adviser, he or she will give you details about the cost of that advice.

How will I be advised of any corporate activity or alterations to STOCKPLAN: A Flying Start?

If SIT is involved in a rights issue, an issue of new shares or warrants or anything similar, you will be given written information which will allow you (and your adviser, if applicable) to proceed appropriately.

You will be given written notice of any alteration to the plan - further details are available in the STOCKPLAN: A Flying Start [Terms & Conditions](#).

Order Handling Policy

We have delegated all of the dealing functions in respect of STOCKPLAN: A Flying Start to the STOCKPLAN: A Flying Start Administrator (Halifax Share Dealing Limited) and set out below a summary of the STOCKPLAN: A Flying Start Administrator's Order Handling Policy. The buying and selling of shares in SIT on your behalf will take place in accordance with the STOCKPLAN: A Flying Start Administrator's Order Handling Policy as summarised below. A copy of the full policy can be obtained by contacting the STOCKPLAN: A Flying Start Administrator.

The STOCKPLAN: A Flying Start Administrator's Order Handling

We are committed to helping you make informed investment decisions. One way we do this is to explain how we will handle your investment instructions. Further details are contained in our Terms & Conditions¹.

Our Approach to Order Handling

We will endeavour to arrange the completion of your order in accordance with the following policy.

We will take all reasonable steps to obtain the best possible results when completing a buy or sell order for you.

To do this, we rely on three core components:

1. State-of-the-art technology for routing, completion and monitoring orders.
2. Careful consideration of the elements of order execution.
3. Regular examination of overall execution quality.

Trading Venues

We have carefully considered the available trading venues for your orders and have selected the following organisations as being able to provide the best possible result on a consistent basis.

Orders in respect of shares in UK listed companies will be routed to the associated Member Firms of the London Stock Exchange, PLUS Markets and AIM (including Retail Service Providers (RSPs) and Market Makers) - collectively referred to as "market counterparties".

UK Markets

- (a) We use automated systems to request quotes from a large number of market counterparties. Upon receipt of these quotes we will automatically ascertain the best price available from those returned and then transmit your order to the appropriate market counterparty who will execute it at that price.
- (b) For orders which cannot be completed automatically, for example because the size of your order is greater than that available from our market counterparties to trade electronically, you will be given the option of routing the order to one of our dealers who will then contact a market counterparty and negotiate the order on your behalf. Where appropriate the dealer will obtain multiple price quotes to determine the best price available.

- (c) On very rare occasions market conditions are such that we may be unable to receive and process quotes from all market counterparties, or it becomes impractical for us to do so. These conditions are likely to exist at times of extreme market volatility or where electronic connections to the market counterparties are interrupted. At these times and in order that we can ensure your orders are completed in a timely manner, we may route orders to just one specific trading venue. In these circumstances we will, of course, endeavour to ensure that you continue to receive the best price reasonably available.

Key Factors

There are a number of factors including price, costs, speed, likelihood of execution and settlement, size and nature of your order which could affect the outcome.

We will take all of these into account, although the principal factors used to determine how your order is carried out are:

1. **Price.** We understand that price is probably the most important element and endeavour to achieve the best possible result for your order, taking into consideration elements such as the size and nature of the order.
2. **Speed.** We seek to provide you with a facility that allows you the ability to complete your order as quickly as possible to minimise the risk of the market moving against your interests.

Regular Review of Completed Orders & Order Handling Policy

We regularly evaluate the overall quality of completed orders to ensure our high standards are maintained and will take appropriate action if a process can be enhanced.

We will carry out a review of our Order Handling Policy on at least an annual basis to ensure that it allows us to obtain the best overall outcome for our clients. If, as a result of such review, we make any changes to our policy the revised policy will be published on our website. Any material changes will be dealt with in accordance with our Terms & Conditions.

¹ In the event that there is a conflict between this policy and our Terms & Conditions, the terms and conditions will take precedence.

Conflicts of Interest Policy

Since we have delegated all of the dealing functions in respect of STOCKPLAN: A Flying Start to the STOCKPLAN: A Flying Start Administrator (Halifax Share Dealing Limited) and only buy and sell shares in SIT on your instructions on an execution-only basis (i.e. without giving you advice), we believe there is limited scope of a conflict of interest arising between your and our interests, or between the interests of different clients. However, in the unlikely event that any such conflict may or does arise, we will ensure fair treatment of our clients' interests in accordance with the STOCKPLAN: A Flying Start Administrator's Conflicts of Interest Policy, a summary of which is provided below. A copy of the full policy can be obtained by contacting the STOCKPLAN: A Flying Start Administrator.

The STOCKPLAN: A Flying Start Administrator's Conflicts of Interest Policy

We have set a policy on the management of conflicts of interest with the objective of taking all reasonable steps to identify and manage conflicts that may arise, which might result in a material risk to the interests of our clients.

Our approach has been to identify those aspects of our service, including how we interact with other Lloyds Banking Group companies and third party suppliers, which could result in a conflict between your and our interests, or between the interests of different clients.

Below is a summary of those types of conflicts and the way we manage them. In all cases we believe that our current organisational arrangements, systems and controls provide an effective way of preventing your interests being unfairly affected.

Decision Criteria for Dealing

We have in place an Aggregation and Allocation Policy, which sets out the criteria by which aggregated client orders are managed and promptly allocated to individual client accounts.

In addition, all client orders are dealt in a timely manner and in fair and due turn. No unfair priority is given to orders from other clients, colleagues or from other parts of the Lloyds Banking Group.

Confidentiality and Protection of Inside Information

We operate information barriers which limit the flow of potentially price sensitive information between colleagues and different areas of the Lloyds Banking Group. Our internal dealing rules prevent colleagues in possession of price sensitive information from taking advantage of that information by dealing in the respective security, or arranging for someone else to do so on their behalf.

Organisational Arrangements

The organisational structure we have implemented provides for the segregation of duties and so prevents conflict arising through inappropriately apportioned roles and responsibilities by ensuring that no one individual can exercise inappropriate influence over a particular process.

Though we are part of the Lloyds Banking Group, we do not receive any details of commercial arrangements entered into by other parts of the Lloyds Banking Group, e.g. loans, financing, acquisition or merger activities extended to individuals, partnerships or companies. Nor are we subject to any other conflicts arising from the

structure of business activities of other members of the Lloyds Banking Group.

Our management team operates independently from other Lloyds Banking Group companies and there are appropriate controls on cross-board membership. If we were to acquire information that gave rise to a conflict of interest in a Lloyds Banking Group context, we would take steps to manage that conflict.

The dealing arrangements for personnel of key service providers can be relevant to our conflict management responsibilities. Potential conflicts are controlled in these circumstances through the use of contractual provisions together with regular monitoring of the dealing arrangements of the staff of these providers.

Personal Conflicts

Contracts of employment prevent colleagues from accepting roles or directorships with companies outside the Lloyds Banking Group, including those with whom we have commercial relationships, unless prior approval has been received from the divisional CEO.

We are mindful that a conflict may arise should colleagues have other business interests which involve clients who are also Lloyds Banking Group clients, or which conflict with their duties to Halifax Share Dealing Limited or Lloyds Banking Group. Potential conflict may in theory also arise where our colleagues have friends and relatives who are clients of Halifax Share Dealing Limited. To overcome this type of potential conflict we have specific internal controls and dealing arrangements which also comply with FSA rules.

We do not display preference to any client, group of clients or clients who are also colleagues, over another in the provision of our dealing and safe custody services.

In addition to the above, colleague bonus and remuneration arrangements are carefully considered to ensure that conflicts do not inadvertently arise through inappropriately set targets. Furthermore, an internal Whistleblowing Policy is in operation which affords colleagues a high level of protection should they report any wrongdoing by others.

Conflicts of Interest Policy

Selection of Suppliers

We prevent conflicts arising regarding the selection of suppliers by refusing to accept or provide fees, commissions and non-monetary benefits which do not directly enhance the service offered.

Any personal relationships are disregarded in the selection of service providers, agents, third party suppliers, distributors and equity partners to prevent inappropriate selection.

Commission and Income Disclosure

There are limited circumstances in which we receive payments in relation to the services we provide to you.

Dealing charges which we apply to your trades may be shared with other members of the Lloyds Banking Group or other third parties. We will not show details of any remuneration or sharing arrangements of this kind on your contract note but, if you ask us to, we will make them available to you. In any case you will not be liable to pay more commission than is disclosed in our brochure.

We acknowledge that gifts and entertainment arrangements common in the stockbroking industry, may give rise to adverse influence. We address this by limiting the receipt of gifts/entertainment to that of a non-material nature.

Summary

The above summary reflects our detailed Conflicts of Interest Policy that is in place to ensure fair treatment for our clients through the effective management of potential conflicts. We are not aware of any further material conflicts of interest. A full copy of the Conflicts of Interest Policy is available on request.

Key Features - Terms & Conditions

SIT STOCKPLAN: A Flying Start allows investment to be made on a monthly and/or lump sum basis. Further details can be found on [page 5](#).

SIT STOCKPLAN: A Flying Start is managed by SIT Savings Limited ('the Manager') which is a wholly-owned subsidiary of The Scottish Investment Trust PLC ('the Company').

SIT Savings Limited is a limited company incorporated in Scotland (registered number SC091859) having its registered office at 6 Albyn Place, Edinburgh EH2 4NL. Our VAT registration number is 634715537.

SIT Savings Limited is authorised and regulated by the Financial Services Authority and entered on the FSA Register (number 125495). Our main business is to provide an investment trust savings scheme and an ISA wrapper around this Scheme.

References to we, us and our shall include our successors and assignees where necessary. You are the holder of the STOCKPLAN: A Flying Start.

The Manager has appointed Halifax Share Dealing Limited (HSDL) ('the Administrator') to administer the Scheme on its behalf. Halifax Share Dealing Limited is registered in England No 3195646. Registered office: Trinity Road, Halifax, West Yorkshire, HX1 2RG. Authorised and regulated by the Financial Services Authority, 25 The North Colonnade, Canary Wharf, London E14 5HS.

We will treat you as a retail client for the purposes of our relationship. This classification provides the highest level of protection under the FSA rules.

We and the Administrator will act for you on an execution-only basis which means neither we, nor the Administrator, can give you investment or taxation advice.

To participate, please complete the application form and, where applicable, the bare trust form, ticking the appropriate boxes, and send the form(s) to the Administrator.

By signing the application form, you appoint the Manager to manage the Scheme on your behalf as beneficial owner subject to the [Terms & Conditions](#) set out in this Agreement and applicable law (including the FSA rules) and give us your express consent to the handling of your orders in accordance with the Administrator's Order Handling Policy and to deal with any conflicts of interest in accordance with the Administrator's Conflicts of Interest Policy (as such Policies are described in the [Key Features](#)).

1. Definitions

the **Administrator** means the company we appoint from time to time to carry out the day to day administration of the Plan. The current administrator is Halifax Share Dealing Limited (HSDL). The Administrator will act as our agent in its dealings with you.

the **Administrator's Conflicts of Interest Policy** means the policy for managing conflicts of interest, should they arise, as summarised in the [Key Features](#).

the **Administrator's Order Handling Policy** means the execution policy developed by the Administrator, as summarised in the [Key Features](#).

the **FSA** means the Financial Services Authority.

the **FSA Rules** means the handbook of rules and guidance published by the FSA as amended, updated or replaced from time to time.

the **Key Features** means the key features of the STOCKPLAN / STOCKPLAN: A Flying Start.

the **Manager** means SIT Savings Limited.

the **Shares** means shares in The Scottish Investment Trust PLC.

the **Scheme** or the **Account** means your STOCKPLAN/ STOCKPLAN: A Flying Start.

2. Investment Objective

The investment objective of the Scheme is to achieve both capital and income growth, by investment in Shares in The Scottish Investment Trust PLC.

3. Dealing

a. The Administrator will arrange for funds on the STOCKPLAN: A Flying Start account to be invested in the Company's Shares on the next dealing day after receipt, as well as any dividends that are to be reinvested using the dividend reinvestment option. Any balance of uninvested cash will be held by the Administrator in a non-interest bearing client account pending the next investment.

b. Following each investment, the investor (in the case of a designated plan) or the first-named trustee (in the case of a bare trust) will receive a contract note confirming the date of purchase, the number of Shares purchased, the price per Share and the total cost of the purchase. There is no stockbroker commission, but Government Stamp Duty of 0.5% is payable, as is the PTM (Panel on Takeovers and Mergers) levy of £1 for any purchase or sale of Shares over £10,000. Investors (in the case of a designated plan) or the first-named trustee (in the case of a bare trust) will receive a consolidated statement of holding twice per year - for the six-month periods as at 5 April and 5 October.

c. Orders to buy or sell Shares in the Company will be executed in accordance with the Administrator's Order Handling Policy.

d. The Administrator may, without prior reference to you, aggregate transactions on behalf of more than one client. Such aggregation may sometimes achieve a better result and sometimes a worse result for you than if the transaction had been carried out separately.

4. Selling Facility

a. The income from your investments can be paid out half-yearly.

b. A holding may be encashed in whole or in part. In order to effect a sale, the Administrator requires the applicable account code and instructions on the number of Shares to be sold.

In the case of a designated plan, the investor can either telephone or write to the Administrator to instruct a sale.

In the case of a jointly-held designated plan, the instruction or authority of any one of the joint holders will be accepted.

In the case of a bare trust, sale instructions to the Administrator must be in writing and signed by all of the trustees.

Key Features - Terms & Conditions

c. Shares will be sold on the first normal dealing day after receipt of your instructions. The cost of STOCKPLAN: A Flying Start sale is £11.95. Once the sale has been carried out, the Administrator will issue a contract note giving full details. The Administrator aims to send you the proceeds, less the selling cost, within five working days of the sale.

In the case of a designated plan, the proceeds will be paid directly in to your bank account.

In the case of a bare trust, the proceeds will be paid by cheque in the name of the account title, eg: In trust for..... and the child's name.

d. If all the holding is encashed and no monthly investment is being made, the Scheme will be closed on settlement of the trade.

5. Custody of Investments

a. In the case of a designated plan, the investor will be the beneficial owner of all Scheme investments. In the case of a bare trust, the Beneficiary will be the beneficial owner of all Scheme investments subject to the terms of the bare trust.

b. Title to Scheme investments will be registered in the name of the Administrator's chosen nominee, HSDL Nominees Limited, or in the name of such eligible nominee we may consider appropriate from time to time. The Administrator has accepted responsibility under the FSA rules for any custodian function carried out by its chosen nominee in its capacity as an eligible nominee.

c. Your Scheme investments will be pooled with investments held for other clients. This means that your investments will not be identified by separate certificates. The current nominee is a company owned by the Administrator so if such nominee company defaults, the Administrator will accept full responsibility for it. The Administrator will not disclaim losses arising directly from the fraud, willful default or negligence of such nominee.

d. Scheme investments and certificates or other evidence of title in respect thereof may not be lent to any person nor may money be borrowed against the security thereof.

e. Until we receive in cleared funds any outstanding amounts that you owe us, you authorise our nominee to keep your holding, Share certificate(s) and/or connected rights and we may also refuse to carry out any instructions relating to your holding, Share certificate(s) and/or connected rights. Title to the Shares shall not pass to you until you have paid the purchase costs and any related charges in full. You cannot transfer the Shares out of our nominee until you have paid for them and they are held in your account.

f. We can employ agents on such terms as we think fit and we can delegate any of our functions under these conditions. We will satisfy ourselves that any person to whom we delegate any functions under these conditions is competent to carry out those functions.

g. By entering into this Agreement you agree that we will hold your client money in a Halifax Share Dealing Limited

client bank account. We may hold money with approved banks in the UK. We will not pay any credit interest on any cash balance you might hold in the Scheme.

h. By signing the application form you give us your express consent to the handling of your orders in accordance with the Administrator's Order Handling Policy and to deal with any conflicts of interest in accordance with the Administrator's Conflicts of Interest Policy.

6. Remuneration and Expenses

a. Details of our charges are set out in the **Key Features**. We reserve the right to amend our charges or levy additional charges as and when we deem it necessary. We will give advance notice to participants about any proposed amendments or introduction of additional charges.

b. You, your personal representative(s) or your transferee will be liable for any stamp duty or other tax arising on any sale, purchase or transfer of investments in your Scheme. Other taxes and costs may be incurred by you in connection with the establishment, operation and termination of the Scheme which are not imposed by or paid through us.

c. We will be entitled to realise investments to cover any sums due from you.

7. Reports and Valuation

Every six months we will provide the investor (in the case of a designated plan) or the first-named trustee (in the case of a bare trust) with a statement detailing all cash movements in the Scheme since the date of the last statement and with a list of the investments currently held in the Scheme and their values.

8. Termination

a. A participant may stop investing in the Scheme by giving written notice to the Administrator and there will be no penalties for doing so. In the case of a bare trust the termination must be signed by all trustees.

b. Uninvested cash will be returned to the participants on closure of the Scheme.

c. The Manager may terminate or alter the Scheme on giving at least one month's notice to participants.

d. You or we may terminate our authority to act on your behalf at any time, without penalty. Notice of this termination must be given in writing.

9. Taxation

a. For capital gains tax purposes, the base cost of Shares acquired under the Scheme is the purchase cost, including expenses as shown on the statement of account issued by the Administrator after dealing.

b. Sales of Shares may give rise to capital gains tax liability; the annual exempt amount may change from time to time.

c. Participants in doubt as to their personal tax position should consult their professional adviser.

Key Features - Terms & Conditions

10. Liability and Responsibility

- a. Neither we, nor the Administrator, shall be liable for any loss (of any nature) suffered (directly or indirectly) as a result of any delay in the settlement of any transaction, the fluctuation in the value of investments or the income derived from them or any failure to achieve the investment objective howsoever arising by reason of the exercise or nonexercise of our, or the Administrator's, powers hereunder, unless resulting directly from our, or the Administrator's, fraud, wilful default or neglect and further provided that this Agreement shall in no way exclude or restrict any duty or liability we and the Administrator may have under the regulatory system.
- b. Neither we, nor the Administrator, will be in breach of this Agreement, nor will be liable in any way, for any delay or failure to perform any of our obligations which is due to circumstances beyond the Manager's reasonable control.
- c. To the extent permitted by applicable laws and regulations and the FSA rules, we shall not be liable for any loss suffered as a result of the acts or omissions or insolvency of any agent or delegate unless, and only to the extent, such loss arises directly as a result of our own fraud, wilful default or negligence in the selection or monitoring of such agent or delegate.
- d. Whilst every effort will be made to keep costs to a minimum, charges which are not within our reasonable control may be subject to change without notice.

11. Reminder

SIT Shares are quoted on the London Stock Exchange. As with other stockmarket securities, the price fluctuates according to supply and demand and other market factors and can therefore fall as well as rise. SIT Shares are best regarded as an investment to be held for several years.

12. Instructions, Calls and Notices

- a. Instructions shall be given to us and the Administrator by telephone, or in writing, and may be relied upon by us and the Administrator if purporting to be instructed/signed by the investor (in the case of a designated plan) or all the trustees (in the case of a bare trust). Such notices will only be deemed to have been given to us and the Administrator if we actually receive them. Instructions shall remain in place until cancelled or replaced.
- b. We and the Administrator reserve the right not to accept instructions if they are unclear, contrary to the terms of this Agreement or they would cause us to breach applicable law (including the FSA rules). We, or the Administrator, will notify the investor (in the case of a designated plan) or the first-named trustee (in the case of a bare trust) within a reasonable time if we are unable to carry out any instructions.
- c. We and the Administrator shall be entitled to contact you otherwise than in writing in regard to matters concerning the Scheme and any investments held or proposed to be acquired.

d. Unless we, or the Administrator, tell you otherwise, you may send notices and other communications to us in writing to:

SIT Savings Limited
6 Albyn Place
Edinburgh
EH2 4NL

or to the STOCKPLAN Administrator by calling

0845 850 0181

e. We and the Administrator will send all written notices, statements and other communications to the investor (in the case of a designated plan) or the first-named trustee (in the case of a bare trust) by post to the address that you gave us when you applied for your Scheme or the latest address that you have given us. They will be treated as arriving 72 hours after posting (if sent to an address in the UK) or 10 days after posting (if sent abroad).

If you register for the Administrator's online service, you must supply the Administrator with an up to date email address. Emails will be treated as arriving immediately upon sending by the Administrator. The Administrator may keep any emails sent to or from it. The Administrator does this to check what was written and also to help train its staff.

13. Complaints and Compensation

a. We and the Administrator are participants in the Financial Services Compensation Scheme. As you are a retail client, you may be able to make a claim on this compensation scheme if we default in our obligations to you. Compensation is available to eligible claimants under the Financial Services Compensation Scheme. If you ask, we will send you a summary of your rights under the Financial Services Compensation Scheme. Further information can also be obtained from the FSA.

b. If you have a complaint about the way the STOCKPLAN: A Flying Start Scheme is operated, you can write to us at the following address:

Compliance Officer
SIT Savings Limited
6 Albyn Place, Edinburgh
EH2 4NL

A copy of our internal complaints handling procedure is available on request and we will give you a copy if you make a complaint.

c. If you cannot settle your complaint with us, you may subsequently take your complaint to the:

Financial Ombudsman Service
South Quay Plaza
183 Marsh Wall
London
E14 9SR
Telephone: 0845 080 1800

Key Features - Terms & Conditions

14. EU Directive on Money Laundering

a. To comply with UK legislation and EU Directives on Money Laundering, the Administrator is required to verify the identity of all investors. This may involve the electronic verification of names and addresses through a reputable agency.

Some investors may be asked to supply additional evidence of identity.

b. The Administrator will endeavour to ensure that all funds are invested on the appropriate day. However, where positive verification is considered to be required, this must be obtained before any documents of title, investment proceeds or income payments can be despatched.

c. The Administrator is legally obliged to collect, verify and record information confirming customer identity and to report details of suspicious transactions to the Serious Organised Crime Agency. For more details please contact the Administrator, HSDL, at Halifax Share Dealing Limited, Lovell Park Road, Leeds, LS1 1NS.

d. The Administrator may use credit scoring methods to assess your application and verify your identity. Members of the Lloyds Banking Group and other companies may use credit searches and other information supplied to them and/or the credit reference agencies about you and someone linked financially with you, including previous and subsequent names, to make credit decisions about you or other members of your household. Any of this information may also be used for identification purposes, debt tracing, preventing money laundering and managing your account.

e. The Administrator may disclose any information you provide to it to a licensed credit reference agency that may retain a record of the search. The Administrator will use the results of the search to check your identity and to determine your creditworthiness, although it will not extend a line of credit to you.

f. The Administrator has systems that protect it, us and our customers against fraud and other crime. Customer information can be used to prevent crime and trace those responsible. The Administrator may check your details with fraud prevention agencies. If false or inaccurate information is provided and fraud is identified, details will be passed to fraud prevention agencies. Law enforcement agencies may access and use this information. We, the Administrator and other organisations may also access and use this information to prevent fraud and money laundering, for example, when:

- checking details on applications for credit and credit related or other facilities;
- managing credit and credit related accounts or facilities;
- recovering debt;
- checking details on proposals and claims for all types of insurance;
- checking details of job applicants and employees.

Please contact the Administrator at: Compliance & Risk, Halifax Share Dealing Limited, Lovell Park Road, Leeds, LS1 1NS if you require details of those credit reference agencies and fraud prevention agencies from whom it obtains and with whom it records information about you.

The Administrator and other organisations may access and use from other countries the information recorded by fraud prevention agencies. You have a legal right to these details.

g. Occasionally, the Administrator searches credit reference and fraud prevention agency files as well as its own internal group records to manage your account and take decisions such as whether to offer or continue to offer its service. Lenders who may assess your ability to obtain credit may see these searches.

h. 'Associations' linking your financial records may be created on credit reference agency records when you apply for accounts in joint names. Your financial records, and those of anyone financially associated with you, may be considered in any future applications you make.

15. Disclosure of Information

We and the Administrator may, when requested (and whether compelled by law or not), disclose or permit disclosure to any relevant authority of any information relating to any transaction effected pursuant to this Agreement and shall incur no liability for any disclosure made in good faith in response to such request.

16. Data Protection Act

a. The Data Protection Act places obligations on users of personal information and sets down principles for its use. One principle states that information has to be processed fairly and lawfully. This means that you are entitled to know how we and the Administrator intend to use any information you provide. You can then decide whether you want to give it to us. We need accurate customer information.

You can help by informing the Administrator whenever your circumstances change.

b. Organisations must lodge a notification with the Information Commissioner describing the purposes for which they process personal information. The details are publicly available from the Commissioner's office at Wycliffe House, Water Lane, Wilmslow, Cheshire SK9 5AF. Telephone 01625 545745, Fax 01625 524510.

Alternatively, see the Commissioner's website: www.informationcommissioner.gov.uk

c. The Administrator may ask any other members of the Lloyds Banking Group to provide information about you which will help to identify you. The Administrator and other members of the Lloyds Banking Group may exchange information about you for administrative purposes.

d. The main use of your personal information is to look after your account or to provide the specific service you require.

Key Features - Terms & Conditions

- e. Without prejudice to clause 14, we and the Administrator disclose personal information only with your consent, or if required to do so by law. Sometimes we, or the Administrator, need to give information to agents and subcontractors so that they can provide a particular service for us. Sometimes, these companies may be located abroad in countries that do not have data protection laws. In these circumstances great care is always taken to ensure that your personal information is kept safe and secure.
- f. The Administrator may record telephone conversations to offer you additional security, resolve complaints and improve its service standards. Conversations may also be monitored for staff training purposes.
- g. If you send us, or the Administrator, an e-mail over the Internet, remember that it will be 'insecure' and could be intercepted. If you do send us, or the Administrator, an 'insecure' e-mail, please keep the amount of confidential information you include to a minimum. We and the Administrator will do likewise when we reply.
- h. Certain information collected may be classified as sensitive and this data can only be used where your explicit consent has been given. This data relates to racial or ethnic origin, political opinions, religious beliefs, trade union membership, physical or mental health, sexual life, criminal proceedings and offences and will only be processed in order to provide the service requested.
- i. Under the Data Protection Act you have the right of access to information we and the Administrator hold about you on our records. The Act allows us, or the Administrator, to charge a fee of £10 for this service. If anything is inaccurate or incorrect, please let us, or the Administrator, know and your records will be corrected.
- j. Without prejudice to clause 14, the Administrator may disclose any information that it has about you or your account to any governmental or regulatory body entitled by law to that information. Any information you provide will be held by Halifax Share Dealing Limited which is a member of the Lloyds Banking Group of Companies. Data may be shared with other Lloyds Banking Group members for administrative purposes only. Halifax Share Dealing Limited may pass information to, among others, SIT Savings Ltd, the London Stock Exchange and HM Revenue and Customs.
- Relevant information may also be given to Halifax Share Dealing Limited's agents and service providers for administrative purposes.
- k. No member of the Lloyds Banking Group will contact you for marketing purposes unless you give your consent as a result of another relationship you have with the Lloyds Banking Group.
- l. By signing the declaration on the STOCKPLAN: A Flying Start application form you agree that your information may be used in the ways described above.

17. Further Information

SIT Savings Ltd is authorised and regulated by the Financial Services Authority. Halifax Share Dealing Limited is authorised and regulated by the Financial Services Authority.

- a. We and the Administrator are bound by the rules of the Financial Services Authority.
- b. We will manage any conflict of interest arising between your and our interests, or between the interests of different clients in accordance with the Administrator's Conflict of Interest Policy, details of which are set out in the Key Features.
- c. We and the Administrator keep records of all our business transactions for at least six years. You may inspect contract notes, vouchers and entries in books which relate to you - whether kept manually or electronically. We and the Administrator treat all participants' records as confidential. Therefore, we reserve the right to give you copies of your particular records, rather than allowing access to files that contain records concerning other participants.
- d. We and the Administrator maintain professional indemnity insurance.

18. General

- a. This Agreement shall be governed by and construed in accordance with the law of Scotland and the parties accept the jurisdiction of the Scottish Courts.
- b. All communication, either written or oral, will be in English.

Administrator:
SIT STOCKPLAN
Halifax Share Dealing Ltd
Lovell Park Road
Leeds
LS1 1NS
Telephone: 0845 850 0181

If you require further information, please contact:
SIT Savings Limited
Freepost EH882
Edinburgh
EH2 OBR
Telephone: 0131 225 7781

STOCKPLAN Investment Trust Savings Scheme Application Form

For lump sum and regular monthly investment

INSTRUCTIONS FOR COMPLETING THIS FORM:

- (1) Please complete using BLOCK CAPITALS.
- (2) a. For designated plans all documentation will be sent to the first donor's address.
b. For plans held as a bare trust, all documentation will go to the first-named trustee.
- (3) Please remember to sign and date the application (overleaf). All applicants must sign.
- (4) Monthly investors - please complete the attached Direct Debit Instruction and return it with your application along with your personal cheque, drawn on your own bank account and made payable to **SIT STOCKPLAN**, for the first month's investment.
- (5) Lump sum investments - please remember to enclose your personal cheque, drawn on your own bank account, made payable to **SIT STOCKPLAN**.

Sections 1 - 4 to be completed by ALL applicants.

SECTION 1

Personal Details

First Donor

Title (Mr, Mrs, Miss, Ms)	Forename(s)	Surname
UK Residential Address		
		Postcode
Daytime Telephone Number (incl. area code)		E-mail
Time at Current Address ___ years ___ months. If less than 3 years, please give details of your previous residential address.		
		Postcode
Date of Birth	Nationality	Occupation
Reference Number if already SIT investor		

Security details:

Mother's maiden name	Father's initials	First job/employer
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Joint Donor (if applicable)

Title (Mr, Mrs, Miss, Ms)	Forename(s)	Surname
UK Residential Address		
		Postcode
Daytime Telephone Number (incl. area code)		E-mail
Time at Current Address ___ years ___ months. If less than 3 years, please give details of your previous residential address.		
		Postcode
Date of Birth	Nationality	Occupation
Reference Number if already SIT investor		

Security details:

Mother's maiden name	Father's initials	First job/employer
----------------------	-------------------	--------------------

SECTION 5

SIT STOCKPLAN: A Flying Start

Please fill in the whole form, excluding the official use box, using a ball point pen and send it to:



SIT STOCKPLAN
Halifax Share Dealing Limited
Lovell Park Road
Leeds
LS1 1NS

Instruction to your Bank or Building Society to pay by Direct Debit

Originator's Identification Number

7 2 8 7 9 8

Name and full postal address of your Bank or Building Society

To: The Manager Bank/Building Society

Address

Postcode

FOR HSDL OFFICIAL USE ONLY

This is not part of the instruction to your Bank or Building Society.

Branch Sort Code

--	--	--	--	--	--	--	--	--	--

Bank/Building Society Account Number

--	--	--	--	--	--	--	--	--	--	--	--

Name(s) of Account Holder(s)

Instruction to your Bank or Building Society

Please pay Halifax Share Dealing Direct Debits from the account detailed in this Instruction subject to the safeguards assured by the Direct Debit Guarantee. I understand that this instruction may remain with Halifax Share Dealing Limited and, if so, details will be passed electronically to my Bank/Building Society.

Signature(s)

Date

Reference Number (for HSDL use only)

--	--	--	--	--	--	--	--	--	--	--	--

Banks and Building Societies may not accept Direct Debit Instructions for some types of account

This guarantee should be detached and retained by the Payer.

The Direct Debit Guarantee



- This Guarantee is offered by all banks and building societies that accept instructions to pay Direct Debits.
- If there are any changes to the amount, date or frequency of your Direct Debit, Halifax Share Dealing Limited will notify you 3 working days in advance of your account being debited or as otherwise agreed. If you request Halifax Share Dealing Limited to collect a payment, confirmation of the amount and date will be given to you at the time of the request.
- If an error is made in the payment of your Direct Debit by Halifax Share Dealing Limited or your bank or building society, you are entitled to a full and immediate refund of the amount paid from your bank or building society.
- If you receive a refund you are not entitled to, you must pay it back when Halifax Share Dealing Limited asks you to.
- You can cancel a Direct Debit at any time by simply contacting your bank or building society. Written confirmation may be required. Please also notify us.

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SECTION 6

SIT STOCKPLAN Income Distribution Request

INCOME WILL NORMALLY BE REINVESTED. However if you wish to have your income paid directly into your Bank or Building Society account, please complete the following. The nominated account must be the same account that any contributions to your STOCKPLAN: A Flying Start are paid from.

Please note: that if you are setting up a bare trust, income can only be reinvested, it cannot be paid into a bank or building society account.

TO: SIT STOCKPLAN Investment Trust Savings Scheme
Halifax Share Dealing Limited
Lovell Park Road
Leeds
LS1 1NS

(Please complete all sections in BLOCK CAPITALS)

Full name and address of Plan Holder:

Name
Address
Postcode

Name of Bank/Building Society
Branch
Address
Postcode

Sort Code Number

Account Number

Name of Account Holder(s)

Signature:	Date:
Signature:	Date:

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SECTION 7 - To be completed by investors wishing to set up the plan under a bare trust.

Please note: The bare trust form is provided for convenience only. If you are in any doubt as to its terms or the legal obligations it creates, you should seek professional legal advice.

Bare Trust Form

Declaration

This declaration is made on (INSERT the date when the Trust is signed).

Donors should insert their details here and indicate by ticking the appropriate box if they are also to be a Trustee. Donors who are Trustees should appoint at least one Additional Trustee. Donors who are not Trustees should appoint two Additional Trustees.

Delete "myself/ ourselves and" if the donors are NOT to be Trustees.

1st Additional Trustee's Full Name.

1st Additional Trustee's Full Address.

2nd Additional Trustee's Full Name.

2nd Additional Trustee's Full Address.

Insert here the amount of the initial investment shown on the application form. A cheque for this amount must accompany the application form and bare trust form.

Insert here the FULL name of the child who is to benefit from the Trust.

Date:

First Account Donor

I

of

Postcode

Date of Birth

Nationality

I am a Trustee

Yes

No

Second Account Donor

I

of

Postcode

Date of Birth

Nationality

I am a Trustee

Yes

No

("the Donor" which expression, where the context requires, shall include either or both of us)

Do Hereby appoint myself/ourselves and

First Additional Trustee

Title (Mr, Mrs, Miss, Ms)

First names(s)

Surname

Address

Postcode

And (if applicable)

Second Additional Trustee

Title (Mr, Mrs, Miss, Ms)

First names(s)

Surname

Address

Postcode

(hereinafter and with our successors in office referred to as "the Trustees")

as Trustees of the sum of £ to be invested in the STOCKPLAN: A Flying Start opened with the application form dated ("the Plan") and to be held, together with any further sums invested and investments purchased by the Donor(s) under the Plan ("the Trust Fund"), in trust for the benefit of

Name of Beneficiary

Date of Birth of Beneficiary

on the terms set out overleaf.

Management and Administration

This section outlines the Trustees' powers of investment and their powers to manage and deal with the bare trust's investments.

1. DECLARATION

This Declaration is irrevocable.

2. ADMINISTRATIVE PROVISIONS

The Law of Scotland shall apply to the Trust hereby created and the following provisions will apply:

2.1 INVESTMENT

The Trustees may:

- (a) apply or invest the Trust Fund in all types of investments and securities and other assets wherever situated, as if they were absolute beneficial owners, and whether or not income producing and whether or not within the class of investments authorised for trust funds, and
- (b) vary such applications or investments as they think fit.

2.2 REMUNERATION

The Trustees have power to employ any of their own number (other than a Donor) being a person engaged in any profession or business and shall be entitled to pay him, her or them all usual and professional or other reasonable charges for any business or work done and all time spent in the execution or exercise of the trust and its powers whether in the ordinary course of profession or business or not and although not of a nature requiring the employment of a professional person.

2.3 APPOINTMENT, REMOVAL AND RESIGNATION OF TRUSTEES

- (1) The Donor, during life, has the power to appoint new or Additional Trustees. If there are two Donors, they must exercise this power of appointment jointly and the survivor of them shall continue to have power if one of them dies. After the Donor's death (or the death of the surviving Donor if there are two) the majority of Trustees shall have power to appoint new or Additional Trustees.
- (2) The Donor shall also have power to remove a Trustee, as long as there are at least two remaining Trustees after such removal, one of them not being a Donor. Any such removal must be carried out by Deed. If there are two Donors, they must exercise this power of removal jointly. The survivor may exercise the power alone after the death of one of the Donors.
- (3) Any Trustee may resign office at any time notwithstanding any benefit under the trust provided that no such resignation shall take effect unless immediately after it (whether by virtue of a new appointment by the same or simultaneous instrument or otherwise) there will be at least two individuals to act as Trustees hereof.

Every appointment of a new or Additional Trustee, every removal of a Trustee and every resignation of a Trustee must be in writing.

2.4 BENEFICIARY UNDERAGE OR LACKING CAPACITY

- (a) The Trustees shall have power to pay or otherwise apply for or towards the maintenance, education or benefit of the Beneficiary the whole or any part of the Trust Fund as they think fit.
- (b) The Trustees shall have power to pay or transfer all or any of the income or capital of the Trust Fund to a parent or guardian of the Beneficiary for the Beneficiary. The receipt of any parent or guardian (or any person or persons willing to act as such) of any underage or incapax Beneficiary shall be sufficient discharge to the Trustees for any monies payable to such Beneficiary.

2.5 TRUSTEES' POWERS TO DELEGATE AND THEIR IMMUNITIES

The Trustees shall have power, revocably or irrevocably, to delegate any power or powers in making, managing, realising or otherwise dealing with any property contained in the Trust Fund to any person or persons (other than the Donor) upon such terms as to remuneration or otherwise as the Trustees may think fit.

The Trustees shall not be liable for depreciation in value, nor for omissions or errors in judgement, nor for neglect in management, nor for insolvency of debtors, nor for the acts, omissions, neglects or defaults of each other or of any agent employed by them and shall be entitled to reimbursement from the Trust Fund of (a) any penalty suffered by or imposed on them which is not attributable to his, her or their own wilful default, (b) the costs, outlays and expenses arising in connection therewith including but not limited to those arising in relation to challenging such penalty, and (c) any interest charged in relation to or in respect of such penalty.

3. EXCLUSION OF DONOR

The Donor CANNOT benefit in any way from the Trust.

No Donor or spouse of any living Donor shall ever have any beneficial interest in the Trust Fund.

4. TERMINATION

Upon the Beneficiary reaching the age of majority, the Beneficiary shall have the right to request that the Trustees transfer the Trust Fund to the Beneficiary. Upon completion of such a transfer, the Trust shall terminate.

Signatures

The Donors and Additional Trustees should sign here.

First Account Donor

Signed by me as a Deed at (name of town)

on the _____ day of _____ 20

Signature of Donor/Trustee

Each Donor/Trustee signature should be witnessed.

Signature of Witness

Full Name

Address

Postcode

All witnesses must be people of full age who are not beneficiaries of the Trust.

Second Account Donor (if applicable)

Signed by me as a Deed at (name of town)

on the _____ day of _____ 20

Signature of Donor/Trustee

Signature of Witness

Full Name

Address

Postcode

Additional Trustees should sign here. Again, the signature should be witnessed.

First Additional Trustee

Signed by me as a Deed at (name of town)

on the _____ day of _____ 20

Signature of First Additional Trustee

Signature of Witness

Full Name

Address

Postcode

Second Additional Trustee (if applicable)

Signed by me as a Deed at (name of town)

on the _____ day of _____ 20

Signature of Second Additional Trustee

Signature of Witness

Full Name

Address

Postcode

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Checklist

Have you enclosed:

1. Your completed and signed application form
2. Your personal cheque for the lump sum or the first month's instalment, payable to **SIT STOCKPLAN**
3. A Direct Debit instruction (if applicable)
4. The Income Distribution Request Form (if applicable)
5. The bare trust form (if applicable), signed by all parties.

All of these items may be enclosed in the reply-paid envelope provided, or sent to the following Freepost address:

Freepost RRXS-HLAZ-BUGY
SIT STOCKPLAN
Halifax Share Dealing Ltd
PO Box 93
1 Lovell Park Road
Leeds
LS1 1NS
Telephone: 0845 850 0181

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This is an important document - please keep it in a safe place

It is important that you read the **Terms & Conditions** and **Key Features** before joining the Scheme. Please retain these for future reference.

If you have any questions please do not hesitate to contact us - or your professional adviser.

Further Information

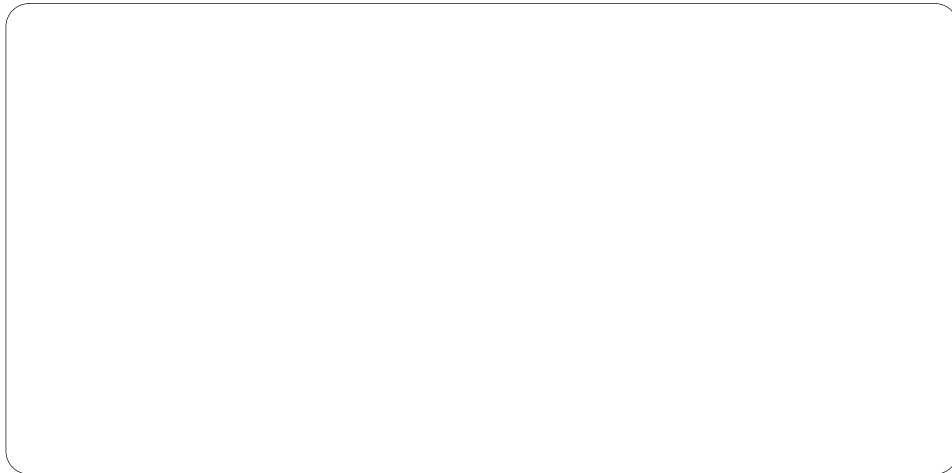
**SIT Savings Limited
Investor Services
FREEPOST EH882
6 Albyn Place
EDINBURGH
EH2 OBR**

**Telephone: 0131 225 7781
E-mail: info@sit.co.uk
Website: www.sit.co.uk**

Brochures are also available for SIT STOCKPLAN, The SIT ISA and The SIT ISA Transfer.

For copies, please call our Brochure Request Line free on **0800 42 44 22**.

These brochures and The SIT SIPP application pack can be downloaded from our website **www.sit.co.uk**



Registered Office:

6 Albyn Place, Edinburgh EH2 4NL
Telephone: 0131 225 7781 Fax: 0131 226 3663
Email: info@sit.co.uk www.sit.co.uk

Administrator:

SIT STOCKPLAN
Halifax Share Dealing Ltd
Lovell Park Road
Leeds
LS1 1NS
Helpline: 0845 850 0181

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SIT STOCKPLAN: A Flying Start is managed by SIT Savings Ltd, a wholly-owned subsidiary of The Scottish Investment Trust PLC, authorised and regulated by the Financial Services Authority, 25 The North Colonnade, Canary Wharf, London E14 5HS.

This brochure is issued by SIT Savings Ltd to provide information about the STOCKPLAN: A Flying Start investment trust savings scheme and does not constitute investment advice. Please retain it for future reference. This document was prepared in April 2011. It is normally reviewed once per year, so some of the information in it may have changed since the last printing. If you are in any doubt concerning any of its content, please consult SIT Savings Ltd.